



Main Branch:  
1450 North Tustin Ave Suite 202  
Santa Ana, CA 92705

Includes Satellite info for our school in Artesia, Glendale, Riverside, Mission Viejo, Citrus Heights,  
San Bernardino, Westminster & Whittier  
[www.PhlebotomyUSA.com](http://www.PhlebotomyUSA.com)  
701-404-7494

## **School Performance Fact Sheet** **Calendar Years 2022 & 2023**

Phlebotomy Technician CPT 1 – 80 Hours

**On-Time Completion Rates – Graduation Rates**  
(includes data for the two calendar years prior to reporting)

Calendar Year	Number of Students Who Began Program	Students Available for Graduation	Number of On-Time Graduates	On-Time Completion Rate
2022	1746	1746	724	41%
2023	2454	2454	1271	52%

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

**Job Placement Rates**  
(includes data for the two calendar years prior to reporting)

Calendar Year	Number of Students Who Began Program	Number of Graduates	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field
2022	1746	868	781	306	39%
2023	2454	1413	941	283	30%

You may obtain from the institution a list of the employment positions determined to be the field for which a student received education and training by emailing [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com)

### **Gainfully Employed Categories**

(includes data for the two calendar years prior to reporting)

#### **Part Time vs Full Time Employment**

<b>Calendar Year</b>	<b>Graduate Employed in the field 20-29 hours per week</b>	<b>Graduate Employed in the field at least 30 hours per week</b>	<b>Total Graduates Employed in the field</b>
2022	82	224	306
2023	71	212	283

#### **Single Position vs. Concurrent Aggregated Position**

<b>Calendar Year</b>	<b>Graduate Employed in the field in a single position</b>	<b>Graduate Employed in the field in concurrent aggregated positions</b>	<b>Total Graduates Employed in the field</b>
2022	306	0	306
2023	283	0	283

#### **Self Employed / Freelance Positions**

<b>Calendar Year</b>	<b>Graduate Employed in the field in a single position</b>	<b>Total Graduates Employed in the field</b>
2022	0	306
2023	0	283

When students finish the Phlebotomy class, they will still need to apply for licensing through the California Department of Public Health, Division of Laboratory Field Services. The average time frame to obtain licensing from Laboratory Field Services is 6 months from the time an application is made to them. We track students from the time of graduation for a period of 6 months to see if they have gained employment. Our employment numbers are lower than expected, due to the tracking window ending prior to eligibility for employment. Please direct any questions to [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com).

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### **Institutional Employment**

<b>Calendar Year</b>	<b>Graduates employed in the field who are employed by the institution, an employer owned by the institution, or an employer who shares ownership with the institution.</b>	<b>Total Graduates Employed in the field</b>
2022	0	306
2023	0	283

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

### **License Examination Passage Rates**

(continually administered examinations)

<b>Calendar Year</b>	<b>Number of Graduates in Calendar Year</b>	<b>Number of Graduates Taking the Exam</b>	<b>Number who passed the first available exam</b>	<b>Number who failed the first available exam</b>	<b>Passage Rate</b>
Jan – Dec 2022	868	868	868	0	100%
Jan – Dec 2023	1413	1413	1413	0	100%

Licensure examination passage data is not available from the state agency administering the examination. We are unable to collect data from # graduates.

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## **Salary and Wage Information**

(includes data for the two calendar years prior to reporting)

	<b>Annual Salary and Wages Reported Graduates Employed in the Field</b>									
	\$ 20,000 to 25,000	\$ 25,000 to 30,000	\$ 30,000 to 35,000	\$ 35,000 to 40,000	\$ 40,000 to 45,000	\$ 45,000 to 50,000	\$ 50,000 to 55,000	\$ 55,000 to 60,000	\$ 60,000 to 65,000	No Salary Information Reported
2022	36	56	72	41	6	21	32	18	5	19
2023	38	16	49	28	24	22	18	12	17	59

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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When students finish the Phlebotomy class, they will still need to apply for licensing through the California Department of Public Health, Division of Laboratory Field Services. The average time frame to obtain licensing from Laboratory Field Services is 6 months from the time an application is made to them. We track students from the time of graduation for a period of 6 months to see if they have gained employment. Our employment numbers are lower than expected, due to the tracking window ending prior to eligibility for employment. Please direct any questions to [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com).

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### **Cost of Educational Program**

Total charges for the program for students completing on-time in 2022 - \$2,395 & 2023- \$1,995.  
Additional charges may be incurred if the program is not completed on-time.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

### **Federal Student Loan Debt**

Students of Phlebotomy Training Specialists are not eligible for federal student loans. This institution does not meet the U.S. Department of Education criteria that would allow its students to participate in federal student aid programs.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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Any questions a student may have regarding this fact sheet that have not been satisfactorily answered by the institution may be directed to the Bureau for Private Postsecondary Education at 1747 N. Market Blvd Suite 225 Sacramento, CA 95834, [www.bppe.ca.gov](http://www.bppe.ca.gov), toll-free telephone number (888) 370-7589 or by fax at (916) 263-1897.

\_\_\_\_\_  
Student Name - Print

\_\_\_\_\_  
Student Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
School Official

\_\_\_\_\_  
Date

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## **Definitions**

- “Number of Students Who Began the Program” means the number of students who began a program who were scheduled to complete the program within 100% of the published program length within the reporting calendar year and excludes all students who cancelled during the cancellation period.
- “Students Available for Graduation” is the number of students who began the program minus the number of students who have died, been incarcerated, or been called to active military duty.
- “Number of On-time Graduates” is the number of students who completed the program within 100% of the published program length within the reporting calendar year.
- “On-time Completion Rate” is the number of on-time graduates divided by the number of students available for graduation.
- “150% Graduates” is the number of students who completed the program within 150% of the program length (includes on-time graduates).
- “150% Completion Rate” is the number of students who completed the program in the reported calendar year within 150% of the published program length, including on-time graduates, divided by the number of students available for graduation.
- “Graduates Available for Employment” means the number of graduates minus the number of graduates unavailable for employment.
- “Graduates Unavailable for Employment” means the graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
- “Graduates Employed in the Field” means graduates who beginning within six months after a student completes the applicable educational program are gainfully employed, whose employment has been reported, and for whom the institution has documented verification of employment. For occupations for which the state requires passing an examination, the six months period begins after the announcement of the examination results for the first examination available after a student completes an applicable educational program.

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- “Placement Rate Employed in the Field” is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.
- “Number of Graduates Taking Exam” is the number of graduates who took the first available exam in the reported calendar year.
- “First Available Exam Date” is the date for the first available exam after a student completed a program.
- “Passage Rate” is calculated by dividing the number of graduates who passed the exam by the number of graduates who took the reported licensing exam.
- “Number Who Passed First Available Exam” is the number of graduates who took and passed the first available licensing exam after completing the program.
- “Salary” is as reported by graduate or graduate’s employer.
- “No Salary Information Reported” is the number of graduates for whom, after making reasonable attempts, the school was not able to obtain salary information.



## **Student's Right To Cancel**

**You are entitled to receive this refund of tuition paid through attendance at the first day of class, or the seventh calendar day after enrollment, whichever is later. You as the student have the right to cancel attendance at Phlebotomy Training Specialists and obtain a refund of your tuition, minus the \$250 deposit fee. You may obtain a refund of charges as outlined in the Enrollment Agreement by notifying the corporate office of Phlebotomy Training Specialists in writing at 1971 W. 700 N. Suite 102 Lindon, UT 84042 or by email [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com).**

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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## **School Performance Fact Sheet** **Calendar Years 2022 & 2023**

Phlebotomy Technician CPT 1 – 80 Hours

**On-Time Completion Rates – Graduation Rates**  
(includes data for the two calendar years prior to reporting)

Calendar Year	Number of Students Who Began Program	Students Available for Graduation	Number of On-Time Graduates	On-Time Completion Rate
2022	128	128	39	30%
2023	339	339	165	48%

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

**Job Placement Rates**  
**(includes data for the two calendar years prior to reporting)**

Calendar Year	Number of Students Who Began Program	Number of Graduates	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field
2022	128	48	48	25	52%
2023	339	183	120	35	29%

You may obtain from the institution a list of the employment positions determined to be the field for which a student received education and training by emailing [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com)

### **Gainfully Employed Categories**

(includes data for the two calendar years prior to reporting)

#### **Part Time vs Full Time Employment**

<b>Calendar Year</b>	<b>Graduate Employed in the field 20-29 hours per week</b>	<b>Graduate Employed in the field at least 30 hours per week</b>	<b>Total Graduates Employed in the field</b>
2022	3	22	25
2023	5	30	35

#### **Single Position vs. Concurrent Aggregated Position**

<b>Calendar Year</b>	<b>Graduate Employed in the field in a single position</b>	<b>Graduate Employed in the field in concurrent aggregated positions</b>	<b>Total Graduates Employed in the field</b>
2022	25	0	25
2023	35	0	35

#### **Self Employed / Freelance Positions**

<b>Calendar Year</b>	<b>Graduate Employed in the field in a single position</b>	<b>Total Graduates Employed in the field</b>
2022	0	25
2023	0	35

When students finish the Phlebotomy class, they will still need to apply for licensing through the California Department of Public Health, Division of Laboratory Field Services. The average time frame to obtain licensing from Laboratory Field Services is 6 months from the time an application is made to them. We track students from the time of graduation for a period of 6 months to see if they have gained employment. Our employment numbers are lower than expected, due to the tracking window ending prior to eligibility for employment. Please direct any questions to [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com).

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**Institutional Employment**

Calendar Year	Graduates employed in the field who are employed by the institution, an employer owned by the institution, or an employer who shares ownership with the institution.	Total Graduates Employed in the field
2022	0	25
2023	0	35

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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**License Examination Passage Rates**

(continually administered examinations)

Calendar Year	Number of Graduates in Calendar Year	Number of Graduates Taking the Exam	Number who passed the first available exam	Number who failed the first available exam	Passage Rate
Jan – Dec 2022	48	48	48	0	100%
Jan – Dec 2023	183	183	183		100%

Licensure examination passage data is not available from the state agency administering the examination. We are unable to collect data from # graduates.

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## **Salary and Wage Information**

(includes data for the two calendar years prior to reporting)

	<b>Annual Salary and Wages Reported Graduates Employed in the Field</b>									
	<b>\$</b> 20,000 to 25,000	<b>\$</b> 25,000 to 30,000	<b>\$</b> 30,000 to 35,000	<b>\$</b> 35,000 to 40,000	<b>\$</b> 40,000 to 45,000	<b>\$</b> 45,000 to 50,000	<b>\$</b> 50,000 to 55,000	<b>\$</b> 55,000 to 60,000	<b>\$</b> 60,000 to 65,000	<b>No Salary Information Reported</b>
2022	2	1	16	2	0	0	0	0	0	4
2023	3	9	8	5	5	3	0	2	0	0

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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### **Cost of Educational Program**

Total charges for the program for students completing on-time in 2022 - \$2,395 & 2023- \$1,995.  
Additional charges may be incurred if the program is not completed on-time.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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### **Federal Student Loan Debt**

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\_\_\_\_\_  
Student Name - Print

\_\_\_\_\_  
Student Signature

\_\_\_\_\_  
Date

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School Official

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## **Student's Right To Cancel**

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## **School Performance Fact Sheet** **Calendar Years 2022& 2023**

Phlebotomy Technician CPT 1 – 80 Hours

**On-Time Completion Rates – Graduation Rates**  
(includes data for the two calendar years prior to reporting)

Calendar Year	Number of Students Who Began Program	Students Available for Graduation	Number of On-Time Graduates	On-Time Completion Rate
2022	247	247	100	40%
2023	250	250	140	56%

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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**Job Placement Rates**  
(includes data for the two calendar years prior to reporting)

Calendar Year	Number of Students Who Began Program	Number of Graduates	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field
2022	247	133	72	37	51%
2023	250	146	121	48	40%

You may obtain from the institution a list of the employment positions determined to be the field for which a student received education and training by emailing [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com)

### **Gainfully Employed Categories**

(includes data for the two calendar years prior to reporting)

#### **Part Time vs Full Time Employment**

<b>Calendar Year</b>	<b>Graduate Employed in the field 20-29 hours per week</b>	<b>Graduate Employed in the field at least 30 hours per week</b>	<b>Total Graduates Employed in the field</b>
2022	10	27	37
2023	13	35	48

#### **Single Position vs. Concurrent Aggregated Position**

<b>Calendar Year</b>	<b>Graduate Employed in the field in a single position</b>	<b>Graduate Employed in the field in concurrent aggregated positions</b>	<b>Total Graduates Employed in the field</b>
2022	37	0	37
2023	48	0	48

#### **Self Employed / Freelance Positions**

<b>Calendar Year</b>	<b>Graduate Employed in the field in a single position</b>	<b>Total Graduates Employed in the field</b>
2022	0	37
2023	0	48

When students finish the Phlebotomy class, they will still need to apply for licensing through the California Department of Public Health, Division of Laboratory Field Services. The average time frame to obtain licensing from Laboratory Field Services is 6 months from the time an application is made to them. We track students from the time of graduation for a period of 6 months to see if they have gained employment. Our employment numbers are lower than expected, due to the tracking window ending prior to eligibility for employment. Please direct any questions to [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com).

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**Institutional Employment**

Calendar Year	Graduates employed in the field who are employed by the institution, an employer owned by the institution, or an employer who shares ownership with the institution.	Total Graduates Employed in the field
2022	0	37
2023	0	48

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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**License Examination Passage Rates**

(continually administered examinations)

Calendar Year	Number of Graduates in Calendar Year	Number of Graduates Taking the Exam	Number who passed the first available exam	Number who failed the first available exam	Passage Rate
Jan – Dec 2022	133	133	133	0	100%
Jan – Dec 2023	146	146	146	0	100%

Licensure examination passage data is not available from the state agency administering the examination. We are unable to collect data from # graduates.

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## **Salary and Wage Information**

(includes data for the two calendar years prior to reporting)

	<b>Annual Salary and Wages Reported Graduates Employed in the Field</b>									
	<b>\$</b> 20,000 to 25,000	<b>\$</b> 25,000 to 30,000	<b>\$</b> 30,000 to 35,000	<b>\$</b> 35,000 to 40,000	<b>\$</b> 40,000 to 45,000	<b>\$</b> 45,000 to 50,000	<b>\$</b> 50,000 to 55,000	<b>\$</b> 55,000 to 60,000	<b>\$</b> 60,000 to 65,000	<b>No Salary Information Reported</b>
2022	4	10	8	0	6	2	1	0	0	6
2023	3	10	9	13	6	1	3	1	0	2

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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When students finish the Phlebotomy class, they will still need to apply for licensing through the California Department of Public Health, Division of Laboratory Field Services. The average time frame to obtain licensing from Laboratory Field Services is 6 months from the time an application is made to them. We track students from the time of graduation for a period of 6 months to see if they have gained employment. Our employment numbers are lower than expected, due to the tracking window ending prior to eligibility for employment. Please direct any questions to [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com).

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### **Cost of Educational Program**

Total charges for the program for students completing on-time in 2022 & 2023 - \$2,595. Additional charges may be incurred if the program is not completed on-time.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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### **Federal Student Loan Debt**

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Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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\_\_\_\_\_  
Student Name - Print

\_\_\_\_\_  
Student Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
School Official

\_\_\_\_\_  
Date

Branch:  
770 E. Shaw Ave Suite 120  
Fresno, CA 93710

[www.PhlebotomyUSA.com](http://www.PhlebotomyUSA.com)  
701-404-7494

## **Definitions**

- “Number of Students Who Began the Program” means the number of students who began a program who were scheduled to complete the program within 100% of the published program length within the reporting calendar year and excludes all students who cancelled during the cancellation period.
- “Students Available for Graduation” is the number of students who began the program minus the number of students who have died, been incarcerated, or been called to active military duty.
- “Number of On-time Graduates” is the number of students who completed the program within 100% of the published program length within the reporting calendar year.
- “On-time Completion Rate” is the number of on-time graduates divided by the number of students available for graduation.
- “150% Graduates” is the number of students who completed the program within 150% of the program length (includes on-time graduates).
- “150% Completion Rate” is the number of students who completed the program in the reported calendar year within 150% of the published program length, including on-time graduates, divided by the number of students available for graduation.
- “Graduates Available for Employment” means the number of graduates minus the number of graduates unavailable for employment.
- “Graduates Unavailable for Employment” means the graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
- “Graduates Employed in the Field” means graduates who beginning within six months after a student completes the applicable educational program are gainfully employed, whose employment has been reported, and for whom the institution has documented verification of employment. For occupations for which the state requires passing an examination, the six months period begins after the announcement of the examination results for the first examination available after a student completes an applicable educational program.

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- “Placement Rate Employed in the Field” is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.
- “Number of Graduates Taking Exam” is the number of graduates who took the first available exam in the reported calendar year.
- “First Available Exam Date” is the date for the first available exam after a student completed a program.
- “Passage Rate” is calculated by dividing the number of graduates who passed the exam by the number of graduates who took the reported licensing exam.
- “Number Who Passed First Available Exam” is the number of graduates who took and passed the first available licensing exam after completing the program.
- “Salary” is as reported by graduate or graduate’s employer.
- “No Salary Information Reported” is the number of graduates for whom, after making reasonable attempts, the school was not able to obtain salary information.



### **Student's Right To Cancel**

**You are entitled to receive this refund of tuition paid through attendance at the first day of class, or the seventh calendar day after enrollment, whichever is later. You as the student have the right to cancel attendance at Phlebotomy Training Specialists and obtain a refund of your tuition, minus the \$250 deposit fee. You may obtain a refund of charges as outlined in the Enrollment Agreement by notifying the corporate office of Phlebotomy Training Specialists in writing at 1971 W. 700 N. Suite 102 Lindon, UT 84042 or by email [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com).**

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.



Branch:  
 22 W 35<sup>th</sup> Street Suite 104A  
 National City, CA 91950

[www.PhlebotomyUSA.com](http://www.PhlebotomyUSA.com)  
 701-404-7494

## **School Performance Fact Sheet** **Calendar Years 2022 & 2023**

Phlebotomy Technician CPT 1 – 80 Hours

**On-Time Completion Rates – Graduation Rates**  
(includes data for the two calendar years prior to reporting)

Calendar Year	Number of Students Who Began Program	Students Available for Graduation	Number of On-Time Graduates	On-Time Completion Rate
2022	245	245	93	37%
2023	273	273	147	54%

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

**Job Placement Rates**  
**(includes data for the two calendar years prior to reporting)**

Calendar Year	Number of Students Who Began Program	Number of Graduates	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field
2022	245	126	101	32	31%
2023	273	154	114	48	42%

You may obtain from the institution a list of the employment positions determined to be the field for which a student received education and training by emailing [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com)

### **Gainfully Employed Categories**

(includes data for the two calendar years prior to reporting)

#### **Part Time vs Full Time Employment**

<b>Calendar Year</b>	<b>Graduate Employed in the field 20-29 hours per week</b>	<b>Graduate Employed in the field at least 30 hours per week</b>	<b>Total Graduates Employed in the field</b>
2022	10	22	32
2023	5	43	48

#### **Single Position vs. Concurrent Aggregated Position**

<b>Calendar Year</b>	<b>Graduate Employed in the field in a single position</b>	<b>Graduate Employed in the field in concurrent aggregated positions</b>	<b>Total Graduates Employed in the field</b>
2022	32	0	32
2023	48	0	48

#### **Self Employed / Freelance Positions**

<b>Calendar Year</b>	<b>Graduate Employed in the field in a single position</b>	<b>Total Graduates Employed in the field</b>
2022	0	32
2023	0	48

When students finish the Phlebotomy class, they will still need to apply for licensing through the California Department of Public Health, Division of Laboratory Field Services. The average time frame to obtain licensing from Laboratory Field Services is 6 months from the time an application is made to them. We track students from the time of graduation for a period of 6 months to see if they have gained employment. Our employment numbers are lower than expected, due to the tracking window ending prior to eligibility for employment. Please direct any questions to [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com).

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### **Institutional Employment**

<b>Calendar Year</b>	<b>Graduates employed in the field who are employed by the institution, an employer owned by the institution, or an employer who shares ownership with the institution.</b>	<b>Total Graduates Employed in the field</b>
2022	0	32
2023	0	48

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

### **License Examination Passage Rates**

(continually administered examinations)

<b>Calendar Year</b>	<b>Number of Graduates in Calendar Year</b>	<b>Number of Graduates Taking the Exam</b>	<b>Number who passed the first available exam</b>	<b>Number who failed the first available exam</b>	<b>Passage Rate</b>
Jan – Dec 2022	126	126	126	0	100%
Jan – Dec 2023	154	154	154	0	100%

Licensure examination passage data is not available from the state agency administering the examination. We are unable to collect data from # graduates.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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22 W 35<sup>th</sup> Street Suite 104A  
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## **Salary and Wage Information**

(includes data for the two calendar years prior to reporting)

	<b>Annual Salary and Wages Reported Graduates Employed in the Field</b>									
	<b>\$</b> 20,000 to 25,000	<b>\$</b> 25,000 to 30,000	<b>\$</b> 30,000 to 35,000	<b>\$</b> 35,000 to 40,000	<b>\$</b> 40,000 to 45,000	<b>\$</b> 45,000 to 50,000	<b>\$</b> 50,000 to 55,000	<b>\$</b> 55,000 to 60,000	<b>\$</b> 60,000 to 65,000	<b>No Salary Information Reported</b>
2022	2	5	8	4	1	0	1	0	0	11
2023	3	5	16	7	8	5	3	0	0	0

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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When students finish the Phlebotomy class, they will still need to apply for licensing through the California Department of Public Health, Division of Laboratory Field Services. The average time frame to obtain licensing from Laboratory Field Services is 6 months from the time an application is made to them. We track students from the time of graduation for a period of 6 months to see if they have gained employment. Our employment numbers are lower than expected, due to the tracking window ending prior to eligibility for employment. Please direct any questions to [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com).

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### **Cost of Educational Program**

Total charges for the program for students completing on-time in 2022 - \$2,395 & 2023- \$1,995.  
Additional charges may be incurred if the program is not completed on-time.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

### **Federal Student Loan Debt**

Students of Phlebotomy Training Specialists are not eligible for federal student loans. This institution does not meet the U.S. Department of Education criteria that would allow its students to participate in federal student aid programs.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

This fact sheet is filed with the Bureau for Private Postsecondary Education. Regardless of any information you may have relating to completion rates, placement rates, starting salaries, or license exam passage rates, this fact sheet contains the information as calculated pursuant to state law.

Any questions a student may have regarding this fact sheet that have not been satisfactorily answered by the institution may be directed to the Bureau for Private Postsecondary Education at 1747 N. Market Blvd Suite 225 Sacramento, CA 95834, [www.bppe.ca.gov](http://www.bppe.ca.gov), toll-free telephone number (888) 370-7589 or by fax at (916) 263-1897.

\_\_\_\_\_  
Student Name - Print

\_\_\_\_\_  
Student Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
School Official

\_\_\_\_\_  
Date

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22 W 35<sup>th</sup> Street Suite 104A  
National City, CA 91950

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## **Definitions**

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- “Placement Rate Employed in the Field” is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.
- “Number of Graduates Taking Exam” is the number of graduates who took the first available exam in the reported calendar year.
- “First Available Exam Date” is the date for the first available exam after a student completed a program.
- “Passage Rate” is calculated by dividing the number of graduates who passed the exam by the number of graduates who took the reported licensing exam.
- “Number Who Passed First Available Exam” is the number of graduates who took and passed the first available licensing exam after completing the program.
- “Salary” is as reported by graduate or graduate’s employer.
- “No Salary Information Reported” is the number of graduates for whom, after making reasonable attempts, the school was not able to obtain salary information.



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**You are entitled to receive this refund of tuition paid through attendance at the first day of class, or the seventh calendar day after enrollment, whichever is later. You as the student have the right to cancel attendance at Phlebotomy Training Specialists and obtain a refund of your tuition, minus the \$250 deposit fee. You may obtain a refund of charges as outlined in the Enrollment Agreement by notifying the corporate office of Phlebotomy Training Specialists in writing at 1971 W. 700 N. Suite 102 Lindon, UT 84042 or by email [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com).**

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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Branch:  
41990 Cook St. Suite 208  
Palm Desert, CA 92211

[www.PhlebotomyUSA.com](http://www.PhlebotomyUSA.com)  
701-404-7494

## **School Performance Fact Sheet** **Calendar Years 2022 & 2023**

Phlebotomy Technician CPT 1 – 80 Hours

**On-Time Completion Rates – Graduation Rates**  
(includes data for the two calendar years prior to reporting)

Calendar Year	Number of Students Who Began Program	Students Available for Graduation	Number of On-Time Graduates	On-Time Completion Rate
2022	31	31	14	37%
2023	289	289	127	44%

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

**Job Placement Rates**  
(includes data for the two calendar years prior to reporting)

Calendar Year	Number of Students Who Began Program	Number of Graduates	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field
2022	31	14	8	3	37%
2023	289	140	82	58	71%

You may obtain from the institution a list of the employment positions determined to be the field for which a student received education and training by emailing [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com)

### **Gainfully Employed Categories**

(includes data for the two calendar years prior to reporting)

#### **Part Time vs Full Time Employment**

<b>Calendar Year</b>	<b>Graduate Employed in the field 20-29 hours per week</b>	<b>Graduate Employed in the field at least 30 hours per week</b>	<b>Total Graduates Employed in the field</b>
2022	1	2	3
2023	5	53	58

#### **Single Position vs. Concurrent Aggregated Position**

<b>Calendar Year</b>	<b>Graduate Employed in the field in a single position</b>	<b>Graduate Employed in the field in concurrent aggregated positions</b>	<b>Total Graduates Employed in the field</b>
2022	3	0	3
2023	58	0	58

#### **Self Employed / Freelance Positions**

<b>Calendar Year</b>	<b>Graduate Employed in the field in a single position</b>	<b>Total Graduates Employed in the field</b>
2022	0	3
2023	0	58

When students finish the Phlebotomy class, they will still need to apply for licensing through the California Department of Public Health, Division of Laboratory Field Services. The average time frame to obtain licensing from Laboratory Field Services is 6 months from the time an application is made to them. We track students from the time of graduation for a period of 6 months to see if they have gained employment. Our employment numbers are lower than expected, due to the tracking window ending prior to eligibility for employment. Please direct any questions to [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com).

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Palm Desert, CA 92211

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701-404-7494

### **Institutional Employment**

<b>Calendar Year</b>	<b>Graduates employed in the field who are employed by the institution, an employer owned by the institution, or an employer who shares ownership with the institution.</b>	<b>Total Graduates Employed in the field</b>
2022	0	3
2023	0	58

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

### **License Examination Passage Rates**

(continually administered examinations)

<b>Calendar Year</b>	<b>Number of Graduates in Calendar Year</b>	<b>Number of Graduates Taking the Exam</b>	<b>Number who passed the first available exam</b>	<b>Number who failed the first available exam</b>	<b>Passage Rate</b>
Jan – Dec 2022	14	14	14	0	100%
Jan – Dec 2023	140	140	140	0	100%

Licensure examination passage data is not available from the state agency administering the examination. We are unable to collect data from # graduates.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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Branch:  
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Palm Desert, CA 92211

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701-404-7494

## **Salary and Wage Information**

(includes data for the two calendar years prior to reporting)

	<b>Annual Salary and Wages Reported Graduates Employed in the Field</b>									
	<b>\$</b> 20,000 to 25,000	<b>\$</b> 25,000 to 30,000	<b>\$</b> 30,000 to 35,000	<b>\$</b> 35,000 to 40,000	<b>\$</b> 40,000 to 45,000	<b>\$</b> 45,000 to 50,000	<b>\$</b> 50,000 to 55,000	<b>\$</b> 55,000 to 60,000	<b>\$</b> 60,000 to 65,000	<b>No Salary Information Reported</b>
2022	0	1	0	0	0	0	0	0	0	2
2023	9	12	14	11	2	4	4	1	1	0

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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When students finish the Phlebotomy class, they will still need to apply for licensing through the California Department of Public Health, Division of Laboratory Field Services. The average time frame to obtain licensing from Laboratory Field Services is 6 months from the time an application is made to them. We track students from the time of graduation for a period of 6 months to see if they have gained employment. Our employment numbers are lower than expected, due to the tracking window ending prior to eligibility for employment. Please direct any questions to [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com).

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Palm Desert, CA 92211

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### **Cost of Educational Program**

Total charges for the program for students completing on-time in 2022 - \$2,395 & 2023- \$1,995.  
Additional charges may be incurred if the program is not completed on-time.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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### **Federal Student Loan Debt**

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\_\_\_\_\_  
Student Name - Print

\_\_\_\_\_  
Student Signature

\_\_\_\_\_  
Date

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School Official

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Date

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Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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Branch:  
 2804 Gateway Oaks Dr. Suite 170  
 Sacramento, CA 95833

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 701-404-7494

## **School Performance Fact Sheet** **Calendar Years 2022 & 2023**

Phlebotomy Technician CPT 1 – 80 Hours

**On-Time Completion Rates – Graduation Rates**  
(includes data for the two calendar years prior to reporting)

Calendar Year	Number of Students Who Began Program	Students Available for Graduation	Number of On-Time Graduates	On-Time Completion Rate
2022	675	675	329	48%
2023	580	580	369	63%

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

**Job Placement Rates**  
**(includes data for the two calendar years prior to reporting)**

Calendar Year	Number of Students Who Began Program	Number of Graduates	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field
2022	675	387	387	113	29%
2023	580	395	299	98	33%

You may obtain from the institution a list of the employment positions determined to be the field for which a student received education and training by emailing [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com)

### **Gainfully Employed Categories**

(includes data for the two calendar years prior to reporting)

#### **Part Time vs Full Time Employment**

<b>Calendar Year</b>	<b>Graduate Employed in the field 20-29 hours per week</b>	<b>Graduate Employed in the field at least 30 hours per week</b>	<b>Total Graduates Employed in the field</b>
2022	22	91	113
2023	4	94	98

#### **Single Position vs. Concurrent Aggregated Position**

<b>Calendar Year</b>	<b>Graduate Employed in the field in a single position</b>	<b>Graduate Employed in the field in concurrent aggregated positions</b>	<b>Total Graduates Employed in the field</b>
2022	113	0	113
2023	98	0	98

#### **Self Employed / Freelance Positions**

<b>Calendar Year</b>	<b>Graduate Employed in the field in a single position</b>	<b>Total Graduates Employed in the field</b>
2022	0	113
2023	0	98

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Sacramento, CA 95833

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**Institutional Employment**

Calendar Year	Graduates employed in the field who are employed by the institution, an employer owned by the institution, or an employer who shares ownership with the institution.	Total Graduates Employed in the field
2022	0	113
2023	0	98

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

**License Examination Passage Rates**

(continually administered examinations)

Calendar Year	Number of Graduates in Calendar Year	Number of Graduates Taking the Exam	Number who passed the first available exam	Number who failed the first available exam	Passage Rate
Jan – Dec 2022	387	387	387	0	100%
Jan – Dec 2023	395	395	395	0	100%

Licensure examination passage data is not available from the state agency administering the examination. We are unable to collect data from # graduates.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

Branch:  
2804 Gateway Oaks Dr. Suite 170  
Sacramento, CA 95833

[www.PhlebotomyUSA.com](http://www.PhlebotomyUSA.com)  
701-404-7494

## **Salary and Wage Information**

(includes data for the two calendar years prior to reporting)

	<b>Annual Salary and Wages Reported Graduates Employed in the Field</b>									
	<b>\$</b> 20,000 to 25,000	<b>\$</b> 25,000 to 30,000	<b>\$</b> 30,000 to 35,000	<b>\$</b> 35,000 to 40,000	<b>\$</b> 40,000 to 45,000	<b>\$</b> 45,000 to 50,000	<b>\$</b> 50,000 to 55,000	<b>\$</b> 55,000 to 60,000	<b>\$</b> 60,000 to 65,000	<b>No Salary Information Reported</b>
2022	3	12	20	16	3	1	11	8	0	39
2023	3	8	17	18	15	7	15	5	10	0

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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When students finish the Phlebotomy class, they will still need to apply for licensing through the California Department of Public Health, Division of Laboratory Field Services. The average time frame to obtain licensing from Laboratory Field Services is 6 months from the time an application is made to them. We track students from the time of graduation for a period of 6 months to see if they have gained employment. Our employment numbers are lower than expected, due to the tracking window ending prior to eligibility for employment. Please direct any questions to [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com).

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### **Cost of Educational Program**

Total charges for the program for students completing on-time in 2022 & 2023 - \$2,595. Additional charges may be incurred if the program is not completed on-time.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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### **Federal Student Loan Debt**

Students of Phlebotomy Training Specialists are not eligible for federal student loans. This institution does not meet the U.S. Department of Education criteria that would allow its students to participate in federal student aid programs.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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\_\_\_\_\_  
Student Name - Print

\_\_\_\_\_  
Student Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
School Official

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Date

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## **Definitions**

- “Number of Students Who Began the Program” means the number of students who began a program who were scheduled to complete the program within 100% of the published program length within the reporting calendar year and excludes all students who cancelled during the cancellation period.
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**You are entitled to receive this refund of tuition paid through attendance at the first day of class, or the seventh calendar day after enrollment, whichever is later. You as the student have the right to cancel attendance at Phlebotomy Training Specialists and obtain a refund of your tuition, minus the \$250 deposit fee. You may obtain a refund of charges as outlined in the Enrollment Agreement by notifying the corporate office of Phlebotomy Training Specialists in writing at 1971 W. 700 N. Suite 102 Lindon, UT 84042 or by email [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com).**

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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Branch:  
1520 W. Cameron Ave Suite 245  
West Covina, CA 91790

Includes Satellite info for our school in Los Angeles (Culver City), Panorama City (Van Nuys),  
Los Angeles.

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### **School Performance Fact Sheet** **Calendar Years 2022 & 2023**

Phlebotomy Technician CPT 1 – 80 Hours

#### **On-Time Completion Rates – Graduation Rates** **(includes data for the two calendar years prior to reporting)**

Calendar Year	Number of Students Who Began Program	Students Available for Graduation	Number of On-Time Graduates	On-Time Completion Rate
2022	1125	1125	497	44%
2023	1199	1199	542	45%

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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#### **Job Placement Rates** **(includes data for the two calendar years prior to reporting)**

Calendar Year	Number of Students Who Began Program	Number of Graduates	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field
2022	1125	577	515	178	36%
2023	1199	570	383	141	37%

You may obtain from the institution a list of the employment positions determined to be the field for which a student received education and training by emailing [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com)

### **Gainfully Employed Categories**

(includes data for the two calendar years prior to reporting)

#### **Part Time vs Full Time Employment**

<b>Calendar Year</b>	<b>Graduate Employed in the field 20-29 hours per week</b>	<b>Graduate Employed in the field at least 30 hours per week</b>	<b>Total Graduates Employed in the field</b>
2022	49	129	178
2023	22	119	141

#### **Single Position vs. Concurrent Aggregated Position**

<b>Calendar Year</b>	<b>Graduate Employed in the field in a single position</b>	<b>Graduate Employed in the field in concurrent aggregated positions</b>	<b>Total Graduates Employed in the field</b>
2022	178	0	178
2023	141	0	141

#### **Self Employed / Freelance Positions**

<b>Calendar Year</b>	<b>Graduate Employed in the field in a single position</b>	<b>Total Graduates Employed in the field</b>
2022	0	178
2023	0	141

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### **Institutional Employment**

<b>Calendar Year</b>	<b>Graduates employed in the field who are employed by the institution, an employer owned by the institution, or an employer who shares ownership with the institution.</b>	<b>Total Graduates Employed in the field</b>
2022	0	178
2023	0	141

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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### **License Examination Passage Rates**

(continually administered examinations)

<b>Calendar Year</b>	<b>Number of Graduates in Calendar Year</b>	<b>Number of Graduates Taking the Exam</b>	<b>Number who passed the first available exam</b>	<b>Number who failed the first available exam</b>	<b>Passage Rate</b>
Jan – Dec 2022	577	577	577	0	100%
Jan – Dec 2023	570	570	570	0	100%

Licensure examination passage data is not available from the state agency administering the examination. We are unable to collect data from # graduates.

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## **Salary and Wage Information**

(includes data for the two calendar years prior to reporting)

	<b>Annual Salary and Wages Reported Graduates Employed in the Field</b>									
	<b>\$</b> 20,000 to 25,000	<b>\$</b> 25,000 to 30,000	<b>\$</b> 30,000 to 35,000	<b>\$</b> 35,000 to 40,000	<b>\$</b> 40,000 to 45,000	<b>\$</b> 45,000 to 50,000	<b>\$</b> 50,000 to 55,000	<b>\$</b> 55,000 to 60,000	<b>\$</b> 60,000 to 65,000	<b>No Salary Information Reported</b>
2022	16	21	32	18	28	8	2	0	1	52
2023	17	11	18	29	28	17	8	6	7	0

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### **Cost of Educational Program**

Total charges for the program for students completing on-time in 2022 - \$2,395 & 2023- \$1,995.  
Additional charges may be incurred if the program is not completed on-time.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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### **Federal Student Loan Debt**

Students of Phlebotomy Training Specialists are not eligible for federal student loans. This institution does not meet the U.S. Department of Education criteria that would allow its students to participate in federal student aid programs.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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\_\_\_\_\_  
Student Name - Print

\_\_\_\_\_  
Student Signature

\_\_\_\_\_  
Date

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School Official

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## **Definitions**

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## **School Performance Fact Sheet** **Calendar Years 2022 & 2023**

Phlebotomy Technician CPT 1 – 80 Hours

**On-Time Completion Rates – Graduation Rates**  
(includes data for the two calendar years prior to reporting)

Calendar Year	Number of Students Who Began Program	Students Available for Graduation	Number of On-Time Graduates	On-Time Completion Rate
2022	143	143	50	34%
2023	256	256	122	48%

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

**Job Placement Rates**  
(includes data for the two calendar years prior to reporting)

Calendar Year	Number of Students Who Began Program	Number of Graduates	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field
2022	143	65	43	19	44%
2023	256	135	85	59	69%

You may obtain from the institution a list of the employment positions determined to be the field for which a student received education and training by emailing [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com)

### **Gainfully Employed Categories**

(includes data for the two calendar years prior to reporting)

#### **Part Time vs Full Time Employment**

<b>Calendar Year</b>	<b>Graduate Employed in the field 20-29 hours per week</b>	<b>Graduate Employed in the field at least 30 hours per week</b>	<b>Total Graduates Employed in the field</b>
2022	7	12	19
2023	8	51	59

#### **Single Position vs. Concurrent Aggregated Position**

<b>Calendar Year</b>	<b>Graduate Employed in the field in a single position</b>	<b>Graduate Employed in the field in concurrent aggregated positions</b>	<b>Total Graduates Employed in the field</b>
2022	19	0	19
2023	59	0	59

#### **Self Employed / Freelance Positions**

<b>Calendar Year</b>	<b>Graduate Employed in the field in a single position</b>	<b>Total Graduates Employed in the field</b>
2022	0	19
2023	0	59

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### **Institutional Employment**

<b>Calendar Year</b>	<b>Graduates employed in the field who are employed by the institution, an employer owned by the institution, or an employer who shares ownership with the institution.</b>	<b>Total Graduates Employed in the field</b>
2022	0	19
2023	0	59

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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### **License Examination Passage Rates**

(continually administered examinations)

<b>Calendar Year</b>	<b>Number of Graduates in Calendar Year</b>	<b>Number of Graduates Taking the Exam</b>	<b>Number who passed the first available exam</b>	<b>Number who failed the first available exam</b>	<b>Passage Rate</b>
Jan – Dec 2022	65	65	65	0	100%
Jan – Dec 2023	135	135	135	0	100%

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	<b>Annual Salary and Wages Reported Graduates Employed in the Field</b>									
	<b>\$</b> 20,000 to 25,000	<b>\$</b> 25,000 to 30,000	<b>\$</b> 30,000 to 35,000	<b>\$</b> 35,000 to 40,000	<b>\$</b> 40,000 to 45,000	<b>\$</b> 45,000 to 50,000	<b>\$</b> 50,000 to 55,000	<b>\$</b> 55,000 to 60,000	<b>\$</b> 60,000 to 65,000	<b>No Salary Information Reported</b>
2022	8	2	2	1	1	1	1	0	0	3
2023	6	5	15	8	10	7	5	2	1	0

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\_\_\_\_\_  
Student Name - Print

\_\_\_\_\_  
Student Signature

\_\_\_\_\_  
Date

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Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.



Branch:  
 4550 Kearny Villa Rd. Suite 105  
 San Diego, CA 92123

[www.PhlebotomyUSA.com](http://www.PhlebotomyUSA.com)  
 701-404-7494

## **School Performance Fact Sheet** **Calendar Years 2022 & 2023**

Phlebotomy Technician CPT 1 – 80 Hours

**On-Time Completion Rates – Graduation Rates**  
(includes data for the two calendar years prior to reporting)

Calendar Year	Number of Students Who Began Program	Students Available for Graduation	Number of On-Time Graduates	On-Time Completion Rate
2022	222	222	113	51%
2023	342	342	205	60%

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

**Job Placement Rates**  
**(includes data for the two calendar years prior to reporting)**

Calendar Year	Number of Students Who Began Program	Number of Graduates	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field
2022	222	133	72	34	47%
2023	342	216	150	66	44%

You may obtain from the institution a list of the employment positions determined to be the field for which a student received education and training by emailing [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com)

### **Gainfully Employed Categories**

(includes data for the two calendar years prior to reporting)

#### **Part Time vs Full Time Employment**

<b>Calendar Year</b>	<b>Graduate Employed in the field 20-29 hours per week</b>	<b>Graduate Employed in the field at least 30 hours per week</b>	<b>Total Graduates Employed in the field</b>
2022	9	25	34
2023	12	54	66

#### **Single Position vs. Concurrent Aggregated Position**

<b>Calendar Year</b>	<b>Graduate Employed in the field in a single position</b>	<b>Graduate Employed in the field in concurrent aggregated positions</b>	<b>Total Graduates Employed in the field</b>
2022	34	0	34
2023	66	0	66

#### **Self Employed / Freelance Positions**

<b>Calendar Year</b>	<b>Graduate Employed in the field in a single position</b>	<b>Total Graduates Employed in the field</b>
2022	0	34
2023	0	660

When students finish the Phlebotomy class, they will still need to apply for licensing through the California Department of Public Health, Division of Laboratory Field Services. The average time frame to obtain licensing from Laboratory Field Services is 6 months from the time an application is made to them. We track students from the time of graduation for a period of 6 months to see if they have gained employment. Our employment numbers are lower than expected, due to the tracking window ending prior to eligibility for employment. Please direct any questions to [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com).

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San Diego, CA 92123

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701-404-7494

### **Institutional Employment**

<b>Calendar Year</b>	<b>Graduates employed in the field who are employed by the institution, an employer owned by the institution, or an employer who shares ownership with the institution.</b>	<b>Total Graduates Employed in the field</b>
2022	0	34
2023	0	66

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

### **License Examination Passage Rates**

(continually administered examinations)

<b>Calendar Year</b>	<b>Number of Graduates in Calendar Year</b>	<b>Number of Graduates Taking the Exam</b>	<b>Number who passed the first available exam</b>	<b>Number who failed the first available exam</b>	<b>Passage Rate</b>
Jan – Dec 2022	133	133	133	0	100%
Jan – Dec 2023	216	216	216	0	100%

Licensure examination passage data is not available from the state agency administering the examination. We are unable to collect data from # graduates.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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Branch:  
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701-404-7494

## **Salary and Wage Information**

(includes data for the two calendar years prior to reporting)

	<b>Annual Salary and Wages Reported Graduates Employed in the Field</b>									
	<b>\$</b> 20,000 to 25,000	<b>\$</b> 25,000 to 30,000	<b>\$</b> 30,000 to 35,000	<b>\$</b> 35,000 to 40,000	<b>\$</b> 40,000 to 45,000	<b>\$</b> 45,000 to 50,000	<b>\$</b> 50,000 to 55,000	<b>\$</b> 55,000 to 60,000	<b>\$</b> 60,000 to 65,000	<b>No Salary Information Reported</b>
2022	8	3	1	1	5	4	0	2	0	10
2023	8	7	12	13	13	4	4	3	2	0

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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When students finish the Phlebotomy class, they will still need to apply for licensing through the California Department of Public Health, Division of Laboratory Field Services. The average time frame to obtain licensing from Laboratory Field Services is 6 months from the time an application is made to them. We track students from the time of graduation for a period of 6 months to see if they have gained employment. Our employment numbers are lower than expected, due to the tracking window ending prior to eligibility for employment. Please direct any questions to [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com).

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San Diego, CA 92123

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701-404-7494

### **Cost of Educational Program**

Total charges for the program for students completing on-time in 2022 - \$2,395 & 2023- \$1,995.  
Additional charges may be incurred if the program is not completed on-time.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

### **Federal Student Loan Debt**

Students of Phlebotomy Training Specialists are not eligible for federal student loans. This institution does not meet the U.S. Department of Education criteria that would allow its students to participate in federal student aid programs.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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This fact sheet is filed with the Bureau for Private Postsecondary Education. Regardless of any information you may have relating to completion rates, placement rates, starting salaries, or license exam passage rates, this fact sheet contains the information as calculated pursuant to state law.

Any questions a student may have regarding this fact sheet that have not been satisfactorily answered by the institution may be directed to the Bureau for Private Postsecondary Education at 1747 N. Market Blvd Suite 225 Sacramento, CA 95834, [www.bppe.ca.gov](http://www.bppe.ca.gov), toll-free telephone number (888) 370-7589 or by fax at (916) 263-1897.

\_\_\_\_\_  
Student Name - Print

\_\_\_\_\_  
Student Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
School Official

\_\_\_\_\_  
Date

Branch:  
4550 Kearny Villa Rd., Suite 105  
San Diego, CA 92123

[www.PhlebotomyUSA.com](http://www.PhlebotomyUSA.com)  
701-404-7494

## **Definitions**

- “Number of Students Who Began the Program” means the number of students who began a program who were scheduled to complete the program within 100% of the published program length within the reporting calendar year and excludes all students who cancelled during the cancellation period.
- “Students Available for Graduation” is the number of students who began the program minus the number of students who have died, been incarcerated, or been called to active military duty.
- “Number of On-time Graduates” is the number of students who completed the program within 100% of the published program length within the reporting calendar year.
- “On-time Completion Rate” is the number of on-time graduates divided by the number of students available for graduation.
- “150% Graduates” is the number of students who completed the program within 150% of the program length (includes on-time graduates).
- “150% Completion Rate” is the number of students who completed the program in the reported calendar year within 150% of the published program length, including on-time graduates, divided by the number of students available for graduation.
- “Graduates Available for Employment” means the number of graduates minus the number of graduates unavailable for employment.
- “Graduates Unavailable for Employment” means the graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
- “Graduates Employed in the Field” means graduates who beginning within six months after a student completes the applicable educational program are gainfully employed, whose employment has been reported, and for whom the institution has documented verification of employment. For occupations for which the state requires passing an examination, the six months period begins after the announcement of the examination results for the first examination available after a student completes an applicable educational program.

Branch:  
8322 Clairemont Mesa Blvd #203  
San Diego, CA 92111

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701-404-7494

- “Placement Rate Employed in the Field” is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.
- “Number of Graduates Taking Exam” is the number of graduates who took the first available exam in the reported calendar year.
- “First Available Exam Date” is the date for the first available exam after a student completed a program.
- “Passage Rate” is calculated by dividing the number of graduates who passed the exam by the number of graduates who took the reported licensing exam.
- “Number Who Passed First Available Exam” is the number of graduates who took and passed the first available licensing exam after completing the program.
- “Salary” is as reported by graduate or graduate’s employer.
- “No Salary Information Reported” is the number of graduates for whom, after making reasonable attempts, the school was not able to obtain salary information.



## **Student's Right To Cancel**

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Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.



Branch:  
16519 Victor Street Suite 323  
Victorville, CA 92395

[www.PhlebotomyUSA.com](http://www.PhlebotomyUSA.com)  
701-404-7494

## **School Performance Fact Sheet** **Calendar Years 2022 & 2023**

Phlebotomy Technician CPT 1 – 80 Hours

**On-Time Completion Rates – Graduation Rates**  
(includes data for the two calendar years prior to reporting)

Calendar Year	Number of Students Who Began Program	Students Available for Graduation	Number of On-Time Graduates	On-Time Completion Rate
2022	63	63	33	52%
2023	160	160	76	48%

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

**Job Placement Rates**  
(includes data for the two calendar years prior to reporting)

Calendar Year	Number of Students Who Began Program	Number of Graduates	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field
2022	63	37	23	16	69%
2023	160	93	59	8	14%

You may obtain from the institution a list of the employment positions determined to be the field for which a student received education and training by emailing [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com)

### **Gainfully Employed Categories**

(includes data for the two calendar years prior to reporting)

#### **Part Time vs Full Time Employment**

<b>Calendar Year</b>	<b>Graduate Employed in the field 20-29 hours per week</b>	<b>Graduate Employed in the field at least 30 hours per week</b>	<b>Total Graduates Employed in the field</b>
2022	6	10	16
2023	1	7	8

#### **Single Position vs. Concurrent Aggregated Position**

<b>Calendar Year</b>	<b>Graduate Employed in the field in a single position</b>	<b>Graduate Employed in the field in concurrent aggregated positions</b>	<b>Total Graduates Employed in the field</b>
2022	16	0	16
2023	8	0	8

#### **Self Employed / Freelance Positions**

<b>Calendar Year</b>	<b>Graduate Employed in the field in a single position</b>	<b>Total Graduates Employed in the field</b>
2022	0	16
2023	0	8

When students finish the Phlebotomy class, they will still need to apply for licensing through the California Department of Public Health, Division of Laboratory Field Services. The average time frame to obtain licensing from Laboratory Field Services is 6 months from the time an application is made to them. We track students from the time of graduation for a period of 6 months to see if they have gained employment. Our employment numbers are lower than expected, due to the tracking window ending prior to eligibility for employment. Please direct any questions to [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com).

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701-404-7494

**Institutional Employment**

Calendar Year	Graduates employed in the field who are employed by the institution, an employer owned by the institution, or an employer who shares ownership with the institution.	Total Graduates Employed in the field
2022	0	16
2023	0	8

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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**License Examination Passage Rates**

(continually administered examinations)

Calendar Year	Number of Graduates in Calendar Year	Number of Graduates Taking the Exam	Number who passed the first available exam	Number who failed the first available exam	Passage Rate
Jan – Dec 2022	37	37	37	0	100%
Jan – Dec 2023	93	93	93	0	100%

Licensure examination passage data is not available from the state agency administering the examination. We are unable to collect data from # graduates.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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Victorville, CA 92395

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## **Salary and Wage Information**

(includes data for the two calendar years prior to reporting)

	<b>Annual Salary and Wages Reported Graduates Employed in the Field</b>									
	<b>\$</b> 20,000 to 25,000	<b>\$</b> 25,000 to 30,000	<b>\$</b> 30,000 to 35,000	<b>\$</b> 35,000 to 40,000	<b>\$</b> 40,000 to 45,000	<b>\$</b> 45,000 to 50,000	<b>\$</b> 50,000 to 55,000	<b>\$</b> 55,000 to 60,000	<b>\$</b> 60,000 to 65,000	<b>No Salary Information Reported</b>
2022	1	1	8	1	1	0	0	1	0	3
2023	1	0	1	2	0	0	3	0	0	1

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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Victorville, CA 92395

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701-404-7494

### **Cost of Educational Program**

Total charges for the program for students completing on-time in 2022 - \$2,395 & 2023- \$1,995.  
Additional charges may be incurred if the program is not completed on-time.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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### **Federal Student Loan Debt**

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\_\_\_\_\_  
Student Name - Print

\_\_\_\_\_  
Student Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
School Official

\_\_\_\_\_  
Date

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Victorville, CA 92395

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## **Definitions**

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- “Graduates Employed in the Field” means graduates who beginning within six months after a student completes the applicable educational program are gainfully employed, whose employment has been reported, and for whom the institution has documented verification of employment. For occupations for which the state requires passing an examination, the six months period begins after the announcement of the examination results for the first examination available after a student completes an applicable educational program.

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- “First Available Exam Date” is the date for the first available exam after a student completed a program.
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- “Number Who Passed First Available Exam” is the number of graduates who took and passed the first available licensing exam after completing the program.
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- “No Salary Information Reported” is the number of graduates for whom, after making reasonable attempts, the school was not able to obtain salary information.



## **Student's Right To Cancel**

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Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.





Branch:  
2370, A Walsh Ave  
Santa Clara, CA 95051

Includes satellite info for our location in El Cerrito.

[www.PhlebotomyUSA.com](http://www.PhlebotomyUSA.com)  
701-404-7494

### **School Performance Fact Sheet** **Calendar Years 2022 & 2023**

Phlebotomy Technician CPT 1 – 80 Hours

**On-Time Completion Rates – Graduation Rates**  
**(includes data for the two calendar years prior to reporting)**

Calendar Year	Number of Students Who Began Program	Students Available for Graduation	Number of On-Time Graduates	On-Time Completion Rate
2022	488	488	252	52%
2023	832	832	522	63%

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

**Job Placement Rates**  
**(includes data for the two calendar years prior to reporting)**

Calendar Year	Number of Students Who Began Program	Number of Graduates	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field
2022	488	287	229	80	35%
2023	832	556	390	158	41%

You may obtain from the institution a list of the employment positions determined to be the field for

which a student received education and training by emailing [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com)

### **Gainfully Employed Categories**

(includes data for the two calendar years prior to reporting)

#### **Part Time vs Full Time Employment**

<b>Calendar Year</b>	<b>Graduate Employed in the field 20-29 hours per week</b>	<b>Graduate Employed in the field at least 30 hours per week</b>	<b>Total Graduates Employed in the field</b>
2022	26	54	80
2023	16	142	158

#### **Single Position vs. Concurrent Aggregated Position**

<b>Calendar Year</b>	<b>Graduate Employed in the field in a single position</b>	<b>Graduate Employed in the field in concurrent aggregated positions</b>	<b>Total Graduates Employed in the field</b>
2022	80	0	80
2023	158	0	158

#### **Self Employed / Freelance Positions**

<b>Calendar Year</b>	<b>Graduate Employed in the field in a single position</b>	<b>Total Graduates Employed in the field</b>
2022	0	80
2023	0	158

When students finish the Phlebotomy class, they will still need to apply for licensing through the California Department of Public Health, Division of Laboratory Field Services. The average time frame to obtain licensing from Laboratory Field Services is 6 months from the time an application is made to them. We track students from the time of graduation for a period of 6 months to see if they have gained employment. Our employment numbers are lower than expected, due to the tracking window ending prior to eligibility for employment. Please direct any questions to [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com).

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701-404-7494

**Institutional Employment**

Calendar Year	Graduates employed in the field who are employed by the institution, an employer owned by the institution, or an employer who shares ownership with the institution.	Total Graduates Employed in the field
2022	0	80
2023	0	158

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

**License Examination Passage Rates**

(continually administered examinations)

Calendar Year	Number of Graduates in Calendar Year	Number of Graduates Taking the Exam	Number who passed the first available exam	Number who failed the first available exam	Passage Rate
Jan – Dec 2022	287	287	287	0	100%
Jan – Dec 2023	556	556	556	0	100%

Licensure examination passage data is not available from the state agency administering the examination. We are unable to collect data from # graduates.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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701-404-7494

## **Salary and Wage Information**

(includes data for the two calendar years prior to reporting)

	<b>Annual Salary and Wages Reported Graduates Employed in the Field</b>									
	<b>\$</b> 20,000 to 25,000	<b>\$</b> 25,000 to 30,000	<b>\$</b> 30,000 to 35,000	<b>\$</b> 35,000 to 40,000	<b>\$</b> 40,000 to 45,000	<b>\$</b> 45,000 to 50,000	<b>\$</b> 50,000 to 55,000	<b>\$</b> 55,000 to 60,000	<b>\$</b> 60,000 to 65,000	<b>No Salary Information Reported</b>
2022	8	13	11	5	9	8	1	2	0	23
2023	12	1	15	10	20	18	20	7	18	37

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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When students finish the Phlebotomy class, they will still need to apply for licensing through the California Department of Public Health, Division of Laboratory Field Services. The average time frame to obtain licensing from Laboratory Field Services is 6 months from the time an application is made to them. We track students from the time of graduation for a period of 6 months to see if they have gained employment. Our employment numbers are lower than expected, due to the tracking window ending prior to eligibility for employment. Please direct any questions to [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com).

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### **Cost of Educational Program**

Total charges for the program for students completing on-time in 2022 & 2023 - \$2,595. Additional charges may be incurred if the program is not completed on-time.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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### **Federal Student Loan Debt**

Students of Phlebotomy Training Specialists are not eligible for federal student loans. This institution does not meet the U.S. Department of Education criteria that would allow its students to participate in federal student aid programs.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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\_\_\_\_\_  
Student Name - Print

\_\_\_\_\_  
Student Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
School Official

\_\_\_\_\_  
Date

Branch:  
2370, A Walsh Ave  
Santa Clara, CA 95051

[www.PhlebotomyUSA.com](http://www.PhlebotomyUSA.com)  
701-404-7494

## **Definitions**

- “Number of Students Who Began the Program” means the number of students who began a program who were scheduled to complete the program within 100% of the published program length within the reporting calendar year and excludes all students who cancelled during the cancellation period.
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- “Graduates Available for Employment” means the number of graduates minus the number of graduates unavailable for employment.
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- “Graduates Employed in the Field” means graduates who beginning within six months after a student completes the applicable educational program are gainfully employed, whose employment has been reported, and for whom the institution has documented verification of employment. For occupations for which the state requires passing an examination, the six months period begins after the announcement of the examination results for the first examination available after a student completes an applicable educational program.

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- “Passage Rate” is calculated by dividing the number of graduates who passed the exam by the number of graduates who took the reported licensing exam.
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- “Salary” is as reported by graduate or graduate’s employer.
- “No Salary Information Reported” is the number of graduates for whom, after making reasonable attempts, the school was not able to obtain salary information.



## **Student's Right To Cancel**

**You are entitled to receive this refund of tuition paid through attendance at the first day of class, or the seventh calendar day after enrollment, whichever is later. You as the student have the right to cancel attendance at Phlebotomy Training Specialists and obtain a refund of your tuition, minus the \$250 deposit fee. You may obtain a refund of charges as outlined in the Enrollment Agreement by notifying the corporate office of Phlebotomy Training Specialists in writing at 1971 W. 700 N. Suite 102 Lindon, UT 84042 or by email [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com).**

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.



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 Manteca, CA 95337

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## **School Performance Fact Sheet** **Calendar Years 2022 & 2023**

Phlebotomy Technician CPT 1 – 80 Hours

**On-Time Completion Rates – Graduation Rates**  
(includes data for the two calendar years prior to reporting)

Calendar Year	Number of Students Who Began Program	Students Available for Graduation	Number of On-Time Graduates	On-Time Completion Rate
2022	27	27	10	37%
2023	393	393	201	51%

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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**Job Placement Rates**  
**(includes data for the two calendar years prior to reporting)**

Calendar Year	Number of Students Who Began Program	Number of Graduates	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field
2022	27	10	8	6	75%
2023	393	223	139	30	22%

You may obtain from the institution a list of the employment positions determined to be the field for which a student received education and training by emailing [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com)

### **Gainfully Employed Categories**

(includes data for the two calendar years prior to reporting)

#### **Part Time vs Full Time Employment**

<b>Calendar Year</b>	<b>Graduate Employed in the field 20-29 hours per week</b>	<b>Graduate Employed in the field at least 30 hours per week</b>	<b>Total Graduates Employed in the field</b>
2022	2	4	6
2023	10	20	30

#### **Single Position vs. Concurrent Aggregated Position**

<b>Calendar Year</b>	<b>Graduate Employed in the field in a single position</b>	<b>Graduate Employed in the field in concurrent aggregated positions</b>	<b>Total Graduates Employed in the field</b>
2022	6	0	6
2023	30	0	30

#### **Self Employed / Freelance Positions**

<b>Calendar Year</b>	<b>Graduate Employed in the field in a single position</b>	<b>Total Graduates Employed in the field</b>
2022	0	6
2023	0	30

When students finish the Phlebotomy class, they will still need to apply for licensing through the California Department of Public Health, Division of Laboratory Field Services. The average time frame to obtain licensing from Laboratory Field Services is 6 months from the time an application is made to them. We track students from the time of graduation for a period of 6 months to see if they have gained employment. Our employment numbers are lower than expected, due to the tracking window ending prior to eligibility for employment. Please direct any questions to [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com).

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### **Institutional Employment**

<b>Calendar Year</b>	<b>Graduates employed in the field who are employed by the institution, an employer owned by the institution, or an employer who shares ownership with the institution.</b>	<b>Total Graduates Employed in the field</b>
2022	0	6
2023	0	30

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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### **License Examination Passage Rates**

(continually administered examinations)

<b>Calendar Year</b>	<b>Number of Graduates in Calendar Year</b>	<b>Number of Graduates Taking the Exam</b>	<b>Number who passed the first available exam</b>	<b>Number who failed the first available exam</b>	<b>Passage Rate</b>
Jan – Dec 2022	10	10	10	0	100%
Jan – Dec 2023	223	223	223	0	100%

Licensure examination passage data is not available from the state agency administering the examination. We are unable to collect data from # graduates.

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## **Salary and Wage Information**

(includes data for the two calendar years prior to reporting)

	<b>Annual Salary and Wages Reported Graduates Employed in the Field</b>									
	<b>\$</b> 20,000 to 25,000	<b>\$</b> 25,000 to 30,000	<b>\$</b> 30,000 to 35,000	<b>\$</b> 35,000 to 40,000	<b>\$</b> 40,000 to 45,000	<b>\$</b> 45,000 to 50,000	<b>\$</b> 50,000 to 55,000	<b>\$</b> 55,000 to 60,000	<b>\$</b> 60,000 to 65,000	<b>No Salary Information Reported</b>
2022	1	1	2	1	0	0	0	0	0	1
2023	9	0	5	2	3	8	0	3	0	30

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### **Cost of Educational Program**

Total charges for the program for students completing on-time in 2022 & 2023 - \$2,595. Additional charges may be incurred if the program is not completed on-time.

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### **Federal Student Loan Debt**

Students of Phlebotomy Training Specialists are not eligible for federal student loans. This institution does not meet the U.S. Department of Education criteria that would allow its students to participate in federal student aid programs.

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